



ORACLE Racing

11 December, 2007

Mr Ernesto Bertarelli
President
Team Alinghi
Geneva, SWITZERLAND

Dear Ernesto,

I have carefully read your "open letter" of last Friday in which you describe your vision to bring the America's Cup into the 21st Century, and have had a report from the meeting in New York City today.

For years, members of the America's Cup community have talked about making changes to the Deed of Gift.

While I believe that we should be cautious about changing a document that governs the oldest trophy in international sports, as I told you on the phone last weekend I see nothing wrong with discussing potential changes to the Deed of Gift with Alinghi, other prospective challengers, NYYC and other former Trustees.

However, those discussions must not be allowed to delay the next America's Cup. For months now, BMW ORACLE Racing has been asking Alinghi to agree to an America's Cup in Valencia in 2009. We and the other challengers have agreed to race in the new 90-foot boats, and we have proposed a fair format endorsed by most of the other challengers.

Unfortunately, Alinghi continues to be unwilling to negotiate with us on the details of a conventional America's Cup in Valencia during 2009. We've received a letter about your vision; we need a letter about your decision.

Ernesto, are we going to have a challenger selection series and an America's Cup in Valencia in 2009? Please give us your answer.

Sincerely,

Larry Ellison

cc: AC 32/33 Challengers

ORACLE Racing Ltd.
155-161 Halsey St.
Freemans Bay
Auckland
New Zealand

ORACLE Racing Inc.
2269 Chestnut Street
PMB 689
San Francisco,
CA 94123
USA

ORACLE Racing S.L.
Port America's Cup
Muelle de la Aduana
46024 Valencia
Spain

Internet
www.



GIRARD-PERREGAUX